

Greetings from your Partner in Opportunity, **TeamCalifornia:**

Thank you for your interest in membership, and in exploring the benefits that come from being part of our results-driven group of economic development professionals and civic decision-makers from cities, counties and regions throughout the state.

The accompanying Membership Overview details the benefits of joining our Team, including sharing of information and ideas with peers; access to industry consultants, government leaders and educational programs; and marketing expertise and access to leading trade and industry events, including major conferences that otherwise might be out-of-reach on an individual basis. (And, we should mention the camaraderie of being part of a larger group of like-minded professionals who advocate for business success, and have fun along the way!)

California is unique; California is complex; and California is ripe with opportunity. Join with us to build your business and contacts in the world's capital of innovation and inspiration. You'll be glad you did.

Best wishes,



Mary Ingersoll

Mary Ingersoll
President & CEO

TeamCalifornia



(916) 967-9900 | mary@teamca.org | teamca.org

An Invitation to Membership

Marketing, sourcing and positioning the opportunities and benefits of doing business in California — the fifth largest economy in the world — is no easy task. TeamCalifornia is the only public-private partnership that represents and markets every city, county, and economic development corporation in the state.

As outside interests aggressively try to poach California's extraordinary businesses and talent, or malign our future as the world leader in innovation, diversity, and growth opportunities, California's economic brand ambassadors and experts must align for success.

That's Why There's TeamCalifornia

For more than 25 years, we've been successfully focused on a clear, defined goal: working collaboratively to attract, develop and retain business in the Golden State.

Benefits of Membership

- Business Contacts, Networking and Information-Sharing
- Confidential Advice and Access to Location and Site Selection Consultants
- Cost-effective, Professional Representation at Major Industry Trade Shows and Events
- Lead Generation and External Prospecting by TeamCalifornia Staff
- Professional Development Opportunities and Access to Industry Leaders
- Relationships with Other Economic Developers and Sector Experts
- On-line Resources and Market Research
- Social Networking with Trusted Peers
- Statewide Perspective on Issues and Opportunities
- Access to a Network of Professionals Dedicated to California's Success
- The Power of a Public-Private-Partnership (PPP) model, including interface with colleagues in Sacramento and Washington, D.C.

Applying for Membership

Membership is available to individuals and organizations of good standing who are aligned with our mission and shared goals. We are a 501(c)(3), non-profit, headquartered in Sacramento. **For any questions about membership levels and benefits, email Mary Ingersoll at mary@teamca.org.**



TeamCalifornia Membership Application

Organization	
Designated Contact Person	
Title	
Phone #	
Fax #	
Email Address	
Department	
Address	
City/State/Zip	
Website	

CHECK 1 BOX	ANNUAL MEMBERSHIP TYPE	AMOUNT
Presenting Sponsor		
<input type="checkbox"/>	Presenting Sponsor	\$25,000
Economic Development Member		
<input type="checkbox"/>	Regional Marketing Groups	\$5,000
<input type="checkbox"/>	Sub-regional Economic Development Organization, multiple cities or counties within a region	\$3,500
<input type="checkbox"/>	Economic Development Organization/Department serving a single county or city	\$2,500
Associate Member		
<input type="checkbox"/>	Utilities	\$10,000
<input type="checkbox"/>	Statewide Agency	\$5,000
<input type="checkbox"/>	Private Business	\$5,000

Please make your check payable to TeamCalifornia and send along with this application to:
 TeamCalifornia | P.O. Box 2649, Fair Oaks, CA 95628 | (916) 967-9900 | Tax ID # 20-5873843

TeamCalifornia is a 501 (c)(3) non-profit as defined by the Internal Revenue Code. We promote opportunities in California and return the prospects back to you!