



robust member profiles with economic, demographic and site data that can be linked directly to members' own sites, industry-specific resources and a secure members-only center.

If you are a TeamCA member, you will be hearing shortly from the Marketing Committee about establishing your presence on Access California. Phase Two is planned to go live in April.

Check out Access California [here](#) and see the enhanced web presence TeamCA members enjoy.

BIO conference web portal and directory to post their own information and logo.

There are still a few spots available in both the TeamCA booth and California Pavilion. BIO 2007 is happening May 6-9. So if you are interested in attending contact TeamCA's Trade Show Coordinator **Mary Ingersoll** at 916.791.9900 or [mary@teamca.org](mailto:mary@teamca.org) today.

And don't forget that **BIO 2008** will be in San Diego... back in California, the birthplace of biotechnology. TeamCA is already planning for a spectacular California presence. Mary is currently taking reservations on a first-come, first-served basis. Stay tuned.

## MD&M Success

TeamCalifornia had a strong presence at this year's **Medical Design and Manufacturing** show in Anaheim. Ten TeamCA members joined in the TeamCA booth while another three members had their own booth in TeamCA's California Pavilion.



This year's show, the country's largest medical device show, attracted over 10,000 attendees. TeamCA booth participants generated over 90 qualified leads from the show.

TeamCA already has a space deposit for next year's show and is accepting reservations. Please contact **Mary Ingersoll** if you would like to join us in Anaheim next January!

## Save the Date...

Plan to attend the first official **TeamCalifornia Economic Development Corporation board of directors and annual membership meeting** to be held on **May 1 in Monterey**.

TeamCA's directors will begin their two-year terms and elect TeamCA's first officers. **Lt. Governor John Garamendi** has been invited to discuss economic development from a statewide perspective. We will also hear about some exciting upcoming marketing opportunities for TeamCA members in the coming year.

The meeting will be held in conjunction with the CALED annual conference at the Monterey Marriott Hotel. So please join us in Monterey. You will be getting more details shortly.

## Our Sponsors



## Member Update

The **San Bernardino County Economic Development Agency** has joined TeamCalifornia as a Major Gold Sponsor with a pledge of \$25,000.

San Bernardino County's Economic Development Division provides a variety of programs and services designed to attract new industry while retaining existing businesses, with the ultimate objective of maximizing employment opportunities and increasing capital investment in the area.

The Division offers a variety of incentives, financing programs,



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demographic and statistical information, and technical assistance and referral services to businesses.

The Division is also responsible for marketing the County's unique resources, working closely with citizens, businesses, cities and developers in the areas of site selection, permit processing, and demographic and statistical information.

In addition, **Pacific Gas and Electric Company** renewed its Major Gold Sponsorship with a pledge of \$25,000 for the coming year. And the **Bay Area Marketing Partnership** joined as a new regional member.

Thanks and welcome all!